

FINDAHOMEINTN.COM

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VIP BUYER'S GUIDE

2023
EDITION



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Find a Home Profile

“Buy land, they’re not making it anymore.”
– Mark Twain

Homeownership is arguably one of the best investments one can make. It is easier than ever to find and purchase the right home with advanced technologies available today. It's a new world for real estate brokerages. The digital revolution has demanded new tech efficiencies and solutions. That is why at Find A Home, we have assembled a powerful network of leading Realtors that can handle the increased services that residential sellers and buyers demand. Our experts can manage every aspect of the real estate transaction.

Find A Home began comprising a nationwide team of experienced agents with decades of experience since 2019. Today our team with hundreds of Realtors® is working all over the United States to help you find a home in the area that is right for you.

The Find A Home brand has established itself as a trusted leader in the industry. Hundreds of thousands of social media followers supports would agree!

At Find a Home we will go far and beyond to provide with the knowledge and expertise for your home purchase. We will guide you through every step of the way. Real estate is a decision that can have long-lasting benefits, as land is a finite resource. So, take the first step towards securing your future by partnering with Find a Home for all your real estate needs.

5 Reasons to buy with Find a Home



SELECTION

As members of many MLS zones in U.S. we have access to any home on the market. We also count with one of the biggest referral networks on the nation.



BEST VALUE

We have access to the market's best values, such as distressed sales, estate sales, properties with recent price reductions, and even homes not yet listed, giving you a head start on these desirable listings.



CONVENIENCE

Our Unique Buyer Advantage Program is a free service. There is no obligation to buy or even look at a home. You will receive daily emails of all properties that match your specific criteria.



EXPERIENCE

Find a Home agents average over 18 sales per year versus the typical agent who sells only 4. This added experience gives the Find a Home Exclusive Buyer Agents the upper hand and saves our clients money in a home purchase!



TRUE PRESENTATION

We listen to you and make sure that the property is right for you when you're ready to make an offer. Buyer agents are dedicated advocates having only their buyer's best interests in mind.

The Buyer's

TIMELINE

DETERMINE YOUR BUDGET



GET PRE-APPROVED



HIRE AN AGENT



LOOK AT HOMES



MAKE AN OFFER



CLOSE ON HOME



5 step home buyer

SYSTEM



HOME LOAN PRE-APPROVAL

We help you find out how much you can get and at the best rates with free home loan preapproval.



HOME HUNTER SYSTEM

We have the systems to ensure you find the home of your dreams. If it is not for sale, we will use our off-market system to help you find it.



MARKET EXPERTISE

We will help you get the best price, get your closing costs paid, and negotiate any repairs or upgrades needed



TEAM APPROACH

Our team approach is about ensuring top-notch service and communication in every step of the sale.



VALUE ADD PROGRAMS

"Love It or Leave It" vendor support program.

Benefit Of a Buyer Agency

Services/ Duties Provided	Seller Agent	Buyer Agent
Arrange Property Showing	●	●
Assist with Financing	●	●
Provide Property Data	●	●
Explain Forms and Agreements	●	●
Monitor Closings	●	●
Prepare Property Value Study		●
Represent Buyer on MLS Listed Properties, Plus Bank Properties, Auctions, FSBOs, Hud Homes, and New Construction		●
Promote and Protect the Interest of the Buyer at all times		●
Advise the Buyer Even if it means pointing out reasons not to buy		●
Disclose All Research About property history and Liens		●
Negotiate Best Price and Terms in Favor of the Buyer		●
Structure Offer with the Buyer's Interest in Mind		●
Keep Buyer's Financial Capabilities/Thoughts Confidential Unless Authorized to Disclose		●
Negotiate Home Inspection Repairs in Favor of the Buyer		●



Stress-Free Purchase Secrets

1 LAY THE GROUNDWORK

- Collect Financial Documents.
- Avoid Big Purchases.
- Start Saving.

2 WORK WITH AN AGENT

- An Agent will guide you through the process.
- An Agent will be there to help you succeed.
- In almost all circumstances, the seller pays real estate commission for both Seller/Buyer's agent, this means no out-of-pocket expenses.

3 COMMUNICATE EFFECTIVELY

- Ask questions. If something seems confusing in your contract, ask before you sign.
- Be direct with your team. Don't hesitate to speak up if you don't like something.

4 BE PATIENT, PERSISTENT & DECISIVE

- You have to balance patience with your ability to be decisive when you find the right home.
- Be persistent.
- Trust your intuition when you've found the right home and go for it!

5 BE FLEXIBLE

- Besides your financial capabilities, almost everything else is beyond your control, so be flexible with the process.

Find a Home Value Add Programs



LOVE IT OR LEAVE IT

- Our Goal Is "Clients for Life."
- We want you to be 100% satisfied.
- Our guarantee to you - If you want to sell your home for ANY reason in the first 12 months of ownership, we will sell it and waive our listing side commission. (Offer currently only available in Tennessee. Rules apply.)

VENDOR SUPPORT PROGRAM

- Find a Home Approved Professional Vendor Services.
- Negotiated discounts with vendors.
- No hassle referral process.



Thank you



**Find a Home Team
Brokered by Exp Realty LLC.**

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